

Joshua A. Price

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Education

PH.D., Policy Analysis and Management, Cornell University, 2010
M.A., Policy Analysis and Management, Cornell University, 2009
M.S., Economics, Cornell University, 2007
B.A., Economics, Brigham Young University, 2005
Minor: Mathematics and Spanish

Fields of Research

Primary Fields: Behavioral Economics, Economics of Education, Sports Economics
Secondary Fields: Labor Economics, Health Economics

Published Papers

Greer, Tiffany*, David J. Berri and Joshua A. Price. "Jumping in the Pool: What Determines Which Players the NBA Considers in the Draft?" *International Journal of Sports Finance*. March 2019. 14:44-54

Julian, Gentry* & Joshua A. Price. Keep to the Status Quo: Analyzing behavioral responses to the change of ball in the NBA. *International Journal of Sports Finance*. May 2017, 12(2):

Hughes, Andrew*., Koedel, Cory., & Price, J. A. (2015). Positional WAR in the National Football League. *Journal of Sports Economics*, August 2015, 16(6): 597-613

Cawley, John and Joshua A. Price. "A Case Study of a Workplace Wellness Program that Offers Financial Incentives for Weight Loss." *Journal of Health Economics*. September 2013, 32(5): 794-803

Price, Joshua A. "De-Fizzing Schools: The Effect of Vending Machines on Student Behavior" *Agricultural and Resource Economics Review*. April 2012, 41(4): 92-99

Price, Joseph, Joshua A. Price, & Kosali Simon. "Educational Gaps in Medical Care: Evidence from US Natality Data" *Economics of Education Review*. October 2011, 30(5): 838-849

Price, Joshua A., "The Effect of Instructor Race and Gender on Persistence in STEM Fields" *Economics of Education Review*. December 2010, 29(6): 901-910

Price, Joshua A., "The Effects of Higher Admission Standards on NCAA Student-Athletes: An Analysis of Proposition 16" *Journal of Sports Economics*. August 2010, 11(4): 363-382.

Book Chapters

Lowrance, Mikala*, Miller, Jacob, & Price, Joshua. “Game, set, match and loss aversion in tennis” *Outcome Uncertainty in Sporting Events*. Edward Elgar Publishing. 2020

Shireman, Robert and Joshua A. Price. “Prepare for Class, Attend, and Participate! Incentives and Student Success in College,” *Decision Making for Student Success: Behavioral Insights to Improve College Access and Persistence*. Routledge. 2015

Cawley, John and Joshua A. Price. “Outcomes in a Program that Offers Financial Rewards for Weight Loss” *Economic Aspects of Obesity, NBER Conference Volume*. University of Chicago Press. 2011

*denotes publication with a student

Other Publications

Price, Joshua A. and Robert M. Shireman. “Go to Class! Participate! Study! How might altered incentives – including cash rewards – affect student success in college?”

Commissioned paper under the direction of [Sandy Baum](#) and [Robert Shireman](#), funded by the Gates Foundation. [Link to Paper](#)

Textbooks

Price, Joshua A. Quantitative Methods. Independently Published. 2019
ISBN 978-109974 6758

Price, Joshua A. US Economic History. Independently Published. 2020
ISBN 979-867515 1523

Working Papers

Price, Joshua A. “Nudging Students toward College: The Effectiveness of Using Information on Pell Grant Awards as a Nudge.” *Revise and Resubmit*

Davidson, Justin*, Chanikan (Pluem) Yongyuan*, and Joshua A. Price “Nudging Students through Email Communication.” *Revise and Resubmit*

Price, Joshua A. “Effectiveness of Compressed Online Undergraduate Courses.”

*denotes research with a student

Works in Progress

Measuring the Economic Impact of Major Sporting: Defining the Local Economy

Risk Aversion and Selection of College by Student-Athletes, with [Eric Eide](#) and [Mark Showalter](#)

Status, Effort, and Allocation of Resources: How All-Star status impacts NBA Player Productivity

Effect of Improved Math Proficiency on Standardized Test Performance, with [Brigham Frandsen](#) and [Joseph Price](#)

Work Experience

Southern Utah University, Department of Economics and Finance
Assistant Professor, 2014 –2018
Associate Professor, 2018 - present
Department Chair, 2017 - 2020

Senior Economist, Litigation Analytics, Inc., 2012

Assistant Professor, University of Texas at Arlington, Department of Economics, 2010 - 2013

Visiting Lecturer, Brigham Young University, Department of Economics, Summer, 2009, 2014, 2015, 2017

Visiting Lecturer, Salzburg University of Applied Sciences, Austria, Summer 2018

Courses Taught

Undergraduate: Principles of Economics, Principles of Microeconomics, Quantitative Methods for Business Students, Statistics for Economists, Econometrics, Sports Economics, Economics of Public Policy, Personal Finance, Data Analysis using STATA, Behavioral Economics, US Economic History, SUU Economic History

Graduate Research Methods, Causal Inference, Sports Economics, Economics of Public Policy, Behavioral Economics

Grants and Honors

Thunderbird Awards Professor of the Year, 2021

Southern Utah University Festival of Excellence Distinguished Mentor, 2018

Finalist for Professor of the Year, Thunderbird Awards 2018

Curriculum Innovation Grant, Undergraduate Research, Southern Utah University, 2017

Outstanding Educator of the Year Recipient, Southern Utah University, 2016

Professional Service

- Director: Health Education Action Lab focused on data-driven solutions through health and education research. Five Faculty Research Fellows and over 15 Student Research Fellows. (2019 – Present)
- Director: Investment Scholars Group. Student group that manages \$50,000 DA Davidson Portfolio, \$100,000 of University Endowment, Participates in CFA Research Challenge, monthly Board of Advisors meeting, CFA Preparation, Student mentoring, and Professional Seminars (2016-2020)
- Supervisor: Southern Utah University Working Paper Series. Online working paper series for undergraduate research. Students are required to present their findings in an academic conference. (2017 – present)
<https://www.suu.edu/business/economics/working-paper-series/>
- Co-Organizer Summer Undergraduate Research Group in Economics. Joint with Seth Gitter. The summer program focused on research trainings targeted at undergraduate students in economics and a graduate student seminar to present their future job market papers. A focus was given on students from underrepresented groups in the economics field.
- Referee: Journal of Policy Analysis and Management, Educational Evaluation and Policy Analysis, Economics of Education Review, Economics and Human Biology, B.E. Journal of Economic Analysis and Policy, Eastern Economic Journal, Journal of Labor Research, Agricultural and Resource Economics Review, Economic Inquiry, Southern Economic Journal, International Journal of Sports and Finance, Agricultural and Resource Economics Review, Journal of Human Capital, Health Economics
- Mentor: Utah Conference on Undergraduate Research 2021 (Nathan Wiggins, Ava Whittington, Braydon Saxton, Cheyenne Lawrence, Kevin Young, Mitchell Zufelt, Gideon Parry, James Clark, Ben Funk, Candace Fehr)

Utah Conference on Undergraduate Research 2018 (Jessica Mancuso, Jayce Davis, Mikala Lowrance, Cassidy Mikkelsen, Taylor Leavitt, Brayden Ross)
- Advisor: Southern Utah University Alternative Break, Guatemala, 2017
Economics Club, Table Tennis Club, Texas Club, Sports Analytics Club, Portuguese Club

Other Information

Almost Champion for Faculty Intramural Flag Football and Basketball Teams

Language: English (Native) and Spanish (Fluent)